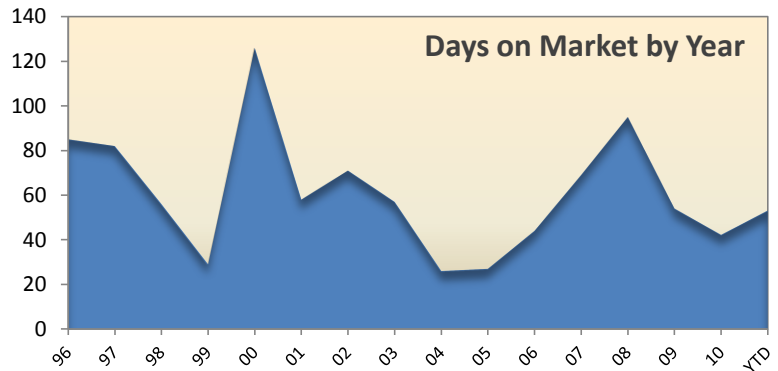
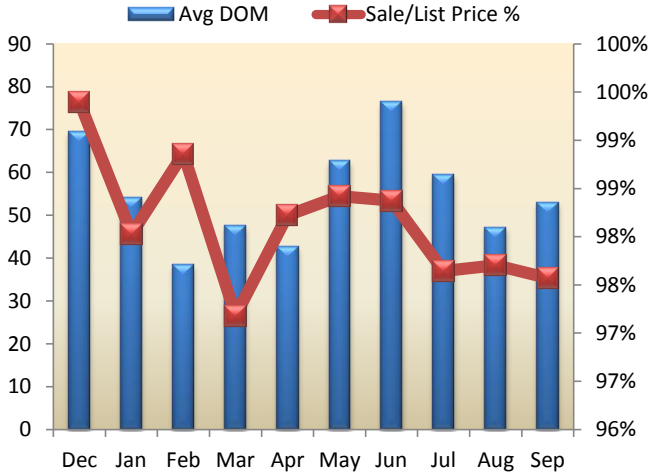


Market Analysis: San Lorenzo

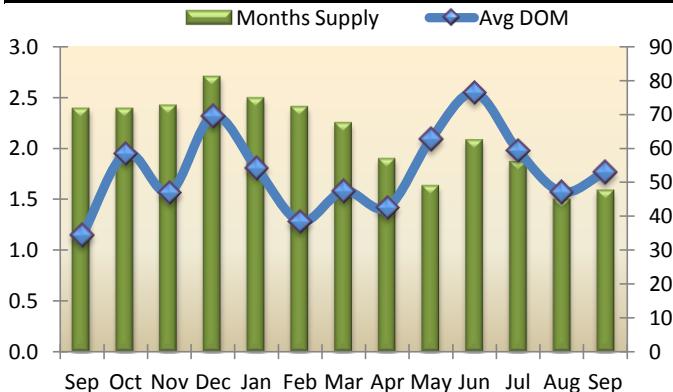
September-11

Days on Market (DOM) for the San Lorenzo area year to-date is around 53. The median detached home price in San Lorenzo for September was \$285,000. As of the last day of September there were 52 active homes in San Lorenzo. At current selling rates this means there is approximately 2 month of inventory in San Lorenzo remaining.



Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price Sold	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Sep 10	67	24	19	2.4	\$298,891	\$297,000	\$300,158	34	\$236	\$236	100.42%
Oct 10	67	21	19	2.4	\$322,241	\$330,000	\$323,239	58	\$262	\$262	100.31%
Nov 10	66	29	15	2.4	\$329,166	\$300,000	\$324,827	47	\$254	\$251	98.68%
Dec 10	69	28	18	2.7	\$297,431	\$291,000	\$295,639	70	\$227	\$226	99.40%
Jan 11	63	23	19	2.5	\$294,407	\$289,000	\$288,602	54	\$231	\$227	98.03%
Feb 11	65	28	18	2.4	\$290,936	\$295,000	\$287,625	38	\$229	\$226	98.86%
Mar 11	63	33	18	2.3	\$292,512	\$276,000	\$284,268	47	\$235	\$228	97.18%
Apr 11	56	34	21	1.9	\$277,257	\$275,000	\$272,323	43	\$244	\$240	98.22%
May 11	51	30	19	1.6	\$281,736	\$265,000	\$277,289	63	\$220	\$217	98.42%
Jun 11	63	24	16	2.1	\$272,101	\$275,500	\$267,675	76	\$234	\$229	98.37%
Jul 11	57	34	22	1.9	\$296,454	\$290,000	\$289,468	59	\$228	\$221	97.64%
Aug 11	45	32	25	1.5	\$297,680	\$300,000	\$290,840	47	\$239	\$234	97.70%
Sep 11	52	41	25	1.6	\$288,599	\$285,000	\$281,592	53	\$237	\$231	97.57%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Sep 11	25	31.58%	\$288,599	-3.44%	\$285,000	-4.04%	\$281,592	-6.19%	53	54.42%	97.57%
Sep 10	19	-29.63%	\$298,891	-3.91%	\$297,000	-7.19%	\$300,158	-7.59%	34	-8.79%	100.42%
Sep 09	27	-20.59%	\$311,061	-7.61%	\$320,000	-4.62%	\$324,815	-4.36%	38	-56.94%	104.42%



YTD Sold Summary					
	2011	2010	2009	2008	2007
Range	# listings	# listings	# listings	# listings	# listings
< 300k	125	67	91	15	
\$300k-399k	74	83	132	125	
\$400k-499k		12	8	51	30
\$500k-599k				4	61
\$600k-699k					19
\$700k-799k					1
\$800k-899k					
\$900k-999k					
\$1m-1.5m					
\$1.5m-2.0m					
\$2m +					

*as of the last day of the month at 11:59 pm PST **reflects change from 2005