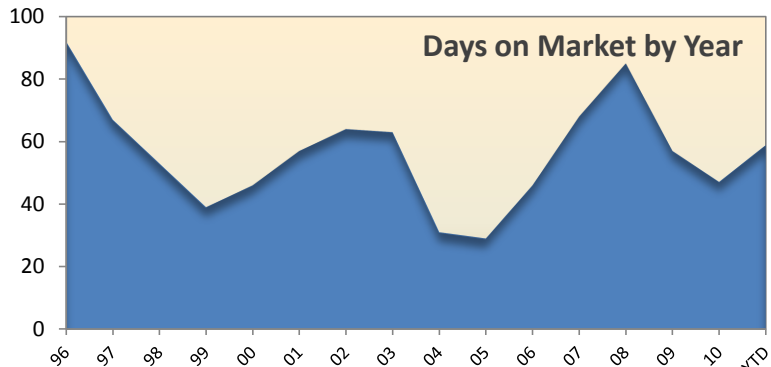
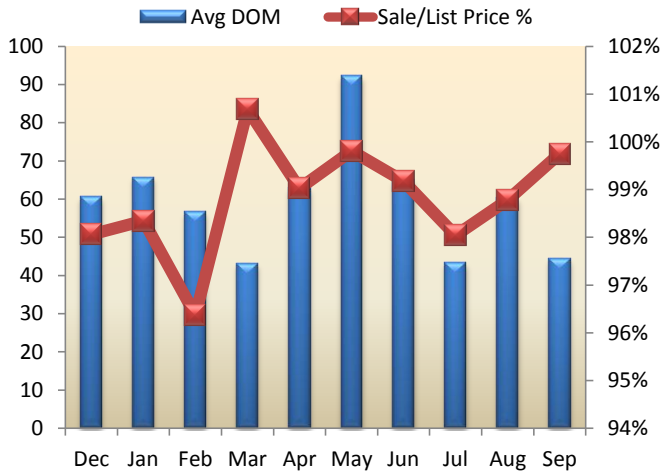


Market Analysis: Newark

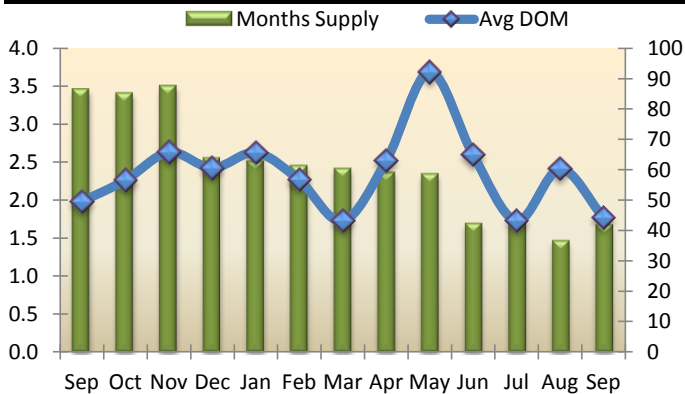
September-11

Days on Market (DOM) for the Newark area year-to-date is around 59. The median detached home price in Newark for September was \$387,500. As of the last day of September there were 70 active homes in Newark. At current selling rates this means there is approximately 2 months of inventory in Newark remaining.



Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price Sold	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Sep 10	101	21	25	3.5	\$401,996	\$385,000	\$397,704	50	\$268	\$267	98.93%
Oct 10	97	36	13	3.4	\$438,123	\$425,000	\$438,038	57	\$284	\$285	99.98%
Nov 10	91	22	20	3.5	\$411,525	\$380,000	\$411,804	66	\$276	\$278	100.07%
Dec 10	76	40	24	2.6	\$422,777	\$412,500	\$414,583	61	\$283	\$277	98.06%
Jan 11	79	28	24	2.5	\$405,022	\$387,500	\$398,333	66	\$276	\$272	98.35%
Feb 11	76	34	12	2.5	\$381,073	\$316,123	\$367,254	57	\$255	\$246	96.37%
Mar 11	84	37	27	2.4	\$386,664	\$395,000	\$389,296	43	\$278	\$281	100.68%
Apr 11	81	38	30	2.4	\$375,159	\$368,050	\$371,490	63	\$259	\$258	99.02%
May 11	85	36	23	2.3	\$394,191	\$415,000	\$393,435	92	\$263	\$263	99.81%
Jun 11	70	54	30	1.7	\$368,532	\$350,000	\$365,480	65	\$259	\$257	99.17%
Jul 11	69	34	35	1.7	\$412,280	\$418,500	\$404,187	43	\$263	\$258	98.04%
Aug 11	61	42	29	1.5	\$390,410	\$350,000	\$385,652	60	\$256	\$253	98.78%
Sep 11	70	37	24	1.7	\$379,925	\$387,500	\$378,998	44	\$256	\$256	99.76%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Sep 11	18	-28.00%	\$379,925	-5.49%	\$387,500	0.65%	\$378,998	-4.70%	44	-10.71%	99.76%
Sep 10	25	-10.71%	\$401,996	-1.51%	\$385,000	-6.50%	\$397,704	-3.97%	50	33.30%	98.93%
Sep 09	28	-15.15%	\$408,144	-10.54%	\$411,750	-6.42%	\$414,125	-8.13%	37	-46.68%	101.47%



YTD Sold Summary					
	2011	2010	2009	2008	2007
Range	# listings	# listings	# listings	# listings	# listings
< 300k	53	22	54	4	
\$300k-399k	92	91	99	42	
\$400k-499k	76	75	70	68	3
\$500k-599k	13	29	20	39	45
\$600k-699k	10	10	5	13	64
\$700k-799k	2	7	7	9	31
\$800k-899k		1		5	11
\$900k-999k				1	5
\$1m-1.5m					6
\$1.5m-2.0m					
\$2m +					

*as of the last day of the month at 11:59 pm PST **reflects change from 2005