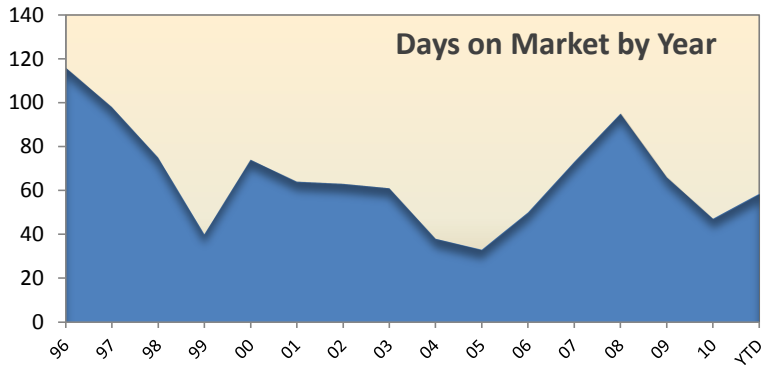
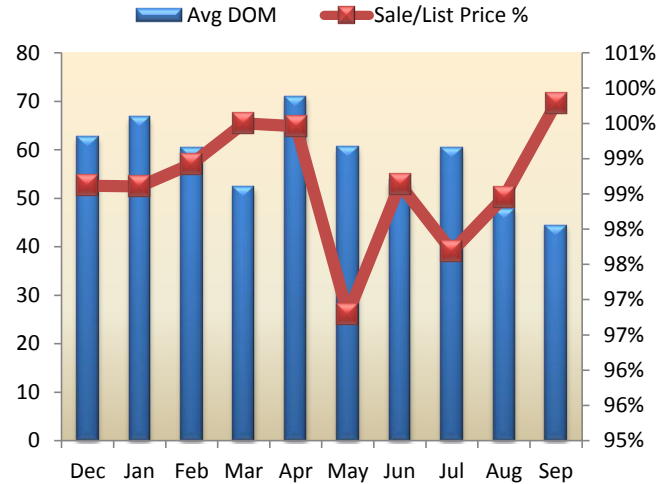
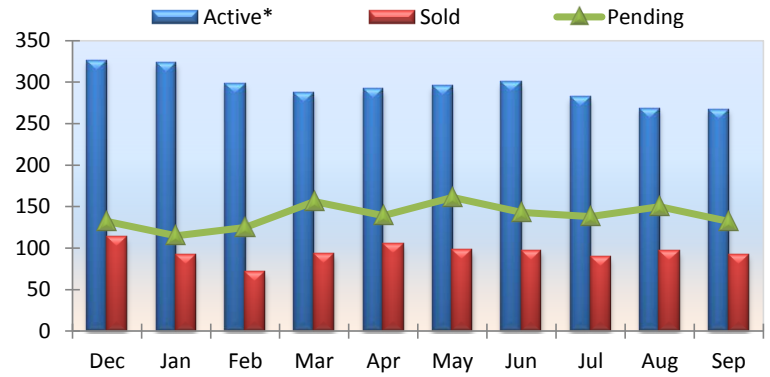


Market Analysis: Hayward

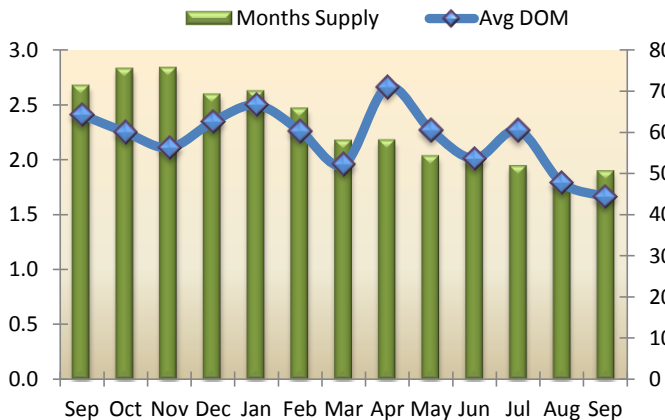
September-11

Days on Market (DOM) for the Hayward area year-to-date is around 58. The median detached home price in Hayward for September was \$260,400. As of the last day of September there were 267 active homes in Hayward. At current selling rates this means there is approximately 2 months of inventory in Hayward remaining.



Summary Analysis (Single Family Residential)

	Active*	Pending	Sold	Months Supply	Avg List Price Sold	Median Sale Price	Avg Sale Price	Average DOM	Avg \$ Sqft List	Avg \$ Sqft Sold	Sale Price/List Price
Sep 10	372	125	80	2.7	\$319,824	\$290,000	\$320,659	64	\$219	\$219	100.26%
Oct 10	385	134	78	2.8	\$320,677	\$304,000	\$319,508	60	\$224	\$223	99.64%
Nov 10	362	112	90	2.8	\$349,392	\$295,500	\$343,161	56	\$220	\$217	98.22%
Dec 10	326	132	113	2.6	\$331,651	\$287,500	\$327,063	63	\$208	\$206	98.62%
Jan 11	323	115	92	2.6	\$296,253	\$250,500	\$292,126	67	\$201	\$198	98.61%
Feb 11	298	125	71	2.5	\$328,587	\$280,000	\$325,055	60	\$195	\$193	98.93%
Mar 11	287	156	93	2.2	\$329,600	\$271,000	\$327,951	52	\$204	\$204	99.50%
Apr 11	291	139	105	2.2	\$291,157	\$270,000	\$289,587	71	\$203	\$202	99.46%
May 11	295	161	98	2.0	\$327,568	\$272,950	\$317,064	61	\$210	\$205	96.79%
Jun 11	300	143	97	2.0	\$308,771	\$270,000	\$304,556	54	\$202	\$201	98.63%
Jul 11	282	138	89	1.9	\$292,183	\$265,000	\$285,416	60	\$205	\$199	97.68%
Aug 11	268	150	96	1.8	\$284,849	\$260,500	\$280,443	48	\$203	\$200	98.45%
Sep 11	267	132	92	1.9	\$290,493	\$260,400	\$289,873	44	\$199	\$199	99.79%
Month to Month	Sold	%Change	Avg list	% Change	Median Sale Price	% Change	Avg Sale Price	% Change	Avg DOM	% Change	Sale Price/List Price
Sep 11	92	15.00%	\$290,493	-9.17%	\$260,400	-10.21%	\$289,873	-9.60%	44	-31.01%	99.79%
Sep 10	80	-42.45%	\$319,824	7.45%	\$290,000	6.23%	\$320,659	3.60%	64	42.54%	100.26%
Sep 09	139	3.73%	\$297,648	-15.32%	\$273,000	-14.69%	\$309,512	-11.50%	45	-20.68%	103.99%



YTD Sold Summary					
	2011	2010	2009	2008	2007
Range	# listings	# listings	# listings	# listings	# listings
< 300k	572	461	838	215	2
\$300k-399k	200	271	244	279	13
\$400k-499k	57	101	79	129	88
\$500k-599k	41	48	56	46	164
\$600k-699k	22	23	29	25	77
\$700k-799k	10	15	13	16	26
\$800k-899k	5	12	6	6	19
\$900k-999k	3	2		4	7
\$1m-1.5m				5	16
\$1.5m-2.0m				1	2
\$2m +					

*as of the last day of the month at 11:59 pm PST **reflects change from 2005